

# Curriculum Vitae – Fabio Paglieri

## Personal Data

---

Born	Savona, 8 March 1976
Office	Via Gian Domenico Romagnosi 18, 00196 Roma, Italy
Phone	Office +39 06 44595243 Mobile +39 348 3542376
E-mail	<a href="mailto:fabio.paglieri@istc.cnr.it">fabio.paglieri@istc.cnr.it</a>
Webpage	<a href="http://www.istc.cnr.it/it/people/fabio-paglieri">http://www.istc.cnr.it/it/people/fabio-paglieri</a>
Civil status	Married, two sons
Position	Research Director at the Institute of Cognitive Science and Technologies of the CNR, Roma

## Education

---

2006	PhD in <i>Cognitive Sciences</i> (with honors), University of Siena, Italy
2001	MA in <i>Communication Sciences</i> , University of Siena, Italy. Final grade: 110/110 cum laude

## Grants, contracts, bursaries and teaching experience

---

2023-...	Research Director (permanent position) at the Institute of Cognitive Sciences and Technologies, CNR Roma, IT (since January 1, 2023)
2019-2022	First researcher (permanent position) at the Institute of Cognitive Sciences and Technologies, CNR Roma, IT (since November 18, 2019)
2021-...	Professor of Economic Psychology, Università degli Studi Guglielmo Marconi, Rome
2020	COST grant for a Short-Term Scientific Mission (STSM) to Rutgers University, Brunswick, US
2010-2019	Researcher (permanent position) at the Institute of Cognitive Sciences and Technologies, CNR Roma, IT (since April 1, 2010)
2013-2019	National licence (ASN) as Associate Professor in Logic, History and Philosophy of Science (11-C2, II fascia; since December 4, 2013)
2013-2017	Instructor in “Logic and critical thinking” at the LUISS University, Rome (8 modules of 15 hours each)
2010	Selected as journal keeper for <i>Nature’s</i> 2010 Post Doc Journal (first entry: April 2010)
2010	ESF Short Term Mobility grant, Georgia State University, Atlanta, US
2009-2010	American Society of Primatologists grant (with E. Adressi), Institute of Cognitive Sciences and Technologies, CNR Roma, IT
2009-2014	Assistant lecturer (“cultore della materia”) in the course on “Psychology and economics” (C. Castelfranchi) at the LUISS University, Rome
2007-2010	Research contract, Institute of Cognitive Sciences and Technologies, CNR Roma, IT
2008	ESF Short Term Mobility grant, University of Bristol, UK
2007-2008	Research grant, Consiglio Nazionale delle Ricerche, Roma, IT
2006-2007	Research contract, Institute of Cognitive Sciences and Technologies, CNR Roma, IT
2006	EU travel grant, University of Bristol, UK, and University of Oslo, NO
2005-2006	Research contract, University of Siena and Institute of Cognitive Sciences and Technologies, CNR Roma, IT
2001-2004	PhD fellowship in Cognitive Sciences, University of Siena, IT
2003-2004	Visiting scholar at the Institute for Logic, Language and Computation (ILLC), University of Amsterdam, NL
1998-1999	Erasmus/Socrates fellowship in Communication Sciences, University of Groningen, NL

## Languages

---

Italian	Native speaker
English	Excellent fluency, both in speech and in writing

## Computer skills

---

Excellent expertise with Windows and MacOS (Apple) operating systems  
Good competences in web-design and mark-up languages (HTML)

## Research interests

---

Cognitive and social psychology, cognitive primatology, philosophy of reasoning, philosophy of mind and theories of intentional action, behavioural economics, with special emphasis on the following areas:

- the role of time and risk in decision-making (intertemporal choice, temporal preferences, time discounting, risky choices, impulsivity, self-control)
- cognitive analysis of intentional processes, in particular re: interactions between motivational and epistemic factors (belief-mediated goal-processing)
- argumentation theories, critical thinking, and the study of persuasion and negotiation
- models of belief dynamics and theories of trust
- the role of social interactions and communication dynamics in the development of the self and of metacognitive capacities (consciousness, mindreading, anticipation)

## Institutional roles and academic responsibilities

---

Member of the Board of Directors of the Italian Psychological Association (AIP) (2020-2025)

President of the Italian Association of Cognitive Sciences (AISC) (2017-2019)

Chair of the Steering Committee for the European Conference on Argumentation (ECA) (2015-2023)

Secretary of the Board of Overseers of the Institute of Cognitive Science and Technologies, National Research Council (ISTC-CNR) (2016-2020)

Member of the Scientific Board of the PhD Programme in Psychology and Cognitive Science, University "La Sapienza" of Rome (since 2014, ongoing)

Secretary of the Italian Association of Cognitive Sciences (AISC) (2014-2016)

Emeritus member of the Board of Directors of the European Association for Multi-Agent Systems (EURAMAS) (since 2009, ongoing)

Member of the ESF Review Panel for the assessment of research proposals presented under the calls of the *European Science Foundation* (2006-2015)

Member of the Advisory Board of the European Society for Multi-Agent Systems (EUMAS) (2007-2009)

## Editorial responsibilities

---

Member of the Editorial Council (since 2019) of the Italian Publisher Il Mulino, as the sole representative for the areas of Psychology, Cognitive Science, and Artificial Intelligence

Member of the Advisory Board on Psychology (since 2016) for the Italian publisher Il Mulino, in charge of supervising and coordinating all psychology publications of that publishing house (including university textbooks)

Editor-in-chief of *Topoi. An International Review of Philosophy* (since 2012), a prominent philosophical journal published by Springer

Editor-in-chief of *Sistemi Intelligenti* (since 2012), the most important Italian journal of cognitive science and Artificial Intelligence, published by Il Mulino

*Naturejobs* Postdoc Journal keeper and columnist in 2010-2011, following a worldwide public selection (see published entries below, under "Publications → Editorials")

Series editor of *Studies in Logic and Argumentation* (since 2008), a book series published by College Publications, London (with D. Gabbay, T. Bench-Capon, P. M. Dung, M. Guarini, L. Rips, J. Woods)

Member of the Editorial Board of the *Journal of the Experimental Analysis of Behavior* (since 2016), the official journal of the Society for the Experimental Analysis of Behavior (SEAB), published by Wiley

Member of the Editorial Board of *Argument & Computation* (since 2010), the most important international journal on computational models of argument, formerly published by Taylor & Francis (2010-2015) and now by IOS press (since 2016) and *Sistemi Intelligenti* (since 2009)

Associate Editor of *Topoi. An International Review of Philosophy* (2007-2011), a prominent philosophical journal published by Springer (2007-2011)

Member of the Editorial Board of *Sistemi Intelligenti* (2009-2011), the most important Italian journal of cognitive science and Artificial Intelligence, published by Il Mulino

Ad hoc referee for the following journals (since 2004):

*Journal of Experimental Psychology: General; Mind & Language; Artificial Intelligence; PlosONE; Frontiers in Psychology; Synthese; Erkenntnis; IEEE Intelligent Systems; Journal of Philosophical Logic; Journal of Applied Logic; Topoi; Journal of Pragmatics; Psychonomic Bulletin & Review; Psychological Research; Journal of Comparative Psychology; Journal of the Experimental Analysis of Behavior; Behavior Research Methods; Cognitive Processing; Cognitive Systems Research; Motivation & Learning; Argumentation; Argument & Computation; Informal Logic; Computers & Education; International Journal of Artificial Intelligence; JASSS; Giornale Italiano di Psicologia; Sistemi Intelligenti*

## Publications

---

### Books

Paglieri, F. (2022). *Concentrarsi. Prestare attenzione in un mondo rumoroso*. Il Mulino, Bologna (collana "Farsi un'idea"). ISBN:9788815295651

Paglieri, F. (2020). *La disinformazione felice. Cosa ci insegnano le bufale*. Il Mulino, Bologna (collana "Intersezioni"). ISBN:988815286369

Paglieri, F. (2016). *La cura della ragione*. Il Mulino, Bologna (collana "Intersezioni"). ISBN:9788815265111

Paglieri, F. (2014). *Saper aspettare*. Il Mulino, Bologna (collana "Farsi un'idea"). ISBN:9788815250728

### Journal articles

Marini, M., Ansani, A., Demichelis, A., Mancini, G., Paglieri, F., & Viola, M. (2024). Real is the new sexy: the influence of perceived realness on self-reported arousal to sexual visual stimuli. *Cognition and Emotion*, in press. doi:10.1080/02699931.2023.2296581

Marini, M., Colaiuda, E., Gastaldi, S., Addressi, E., & Paglieri, F. (2024). Available and unavailable decoys in capuchin monkeys (*Sapajus* spp.) decision-making. *Animal Cognition*, 27(3). doi:10.1007/s10071-024-01860-y

Paglieri, F. (2024). Quale trasparenza per l'IA? *Il Mulino online*, 23/02/2024, <https://www.rivistailmulino.it/a/quale-trasparenza-per-l-ia>

Paglieri, F. (2024). IA: quattro urgenze, prima dell'apocalisse. *Il Mulino online*, 18/01/2024, <https://www.rivistailmulino.it/a/ia-quattro-urgenze-prima-dell-apocalisse>

Marini, M., Boschetti, C., Gastaldi, S., Addressi, E., & Paglieri, F. (2023). Context-effect bias in capuchin monkeys (*Sapajus* spp.): exploring decoy influences in a value-based food choice task. *Animal Cognition*, 26(2), 503-514. doi: 10.1007/s10071-022-01670-0

Marini, M., Sapienza, A., & Paglieri, F. (2023). There is more to attraction than meets the eye: studying decoy-induced attention allocation without eye tracking. *Journal of Behavioural Decision Making*, 36(2), e2299. doi: 10.1002/bdm.2299

Paglieri, F. (2023). Senti chi parla! Frintendimenti ricorrenti nel nostro dialogo con le macchine, da ELIZA a ChatGPT. *Sistemi Intelligenti*, 35(2), 455-468.

Marini, M., Paglieri, F., Ansani, A., Caruana, F., & Viola, M. (2022). Facial impression of trustworthiness biases statement credibility unless suppressed by facemask. *Current Psychology*, in press. doi:10.1007/s12144-022-03277-7

Falcone, R., Ansani, A., Coli, E., Marini, M., Sapienza, A., Castelfranchi, C., & Paglieri, F. (2022). Trusting COVID-19 vaccines as individual and social goal. *Scientific Reports*, 12, 9470. doi: 10.1038/s41598-022-13675-3

- Delfino, M., & Paglieri, F. (2022). Digitale a scuola: troppo, poco o sbagliato? *Il Mulino*, 71(3), 82-91.
- Paglieri, F. (2022). Embodied cognition: una rivoluzione mal progettata? Dal discutibile primato del corporeo al fondamentale ruolo dell'azione. *Giornale Italiano di Psicologia*, 49(2), 457-461. doi: 10.1421/105157
- Paglieri, F. (2022). Tracce Domenicali. L'eredità istituzionale di Domenico Parisi nelle scienze cognitive italiane. *Sistemi Intelligenti*, 34(3), 457-469, in stampa.
- Paglieri, F. (2022). Comunicare la pandemia: errori argomentativi, motivazioni fuorvianti e silenzi dissonanti. *Sistemi Intelligenti*, 34(2), 423-444. doi: 10.1422/105047
- Paglieri, F. (2022). La verità, vi prego, sull'IA! Lezioni orazionali per una felice convivenza fra psicologia e tecnologia. *Sistemi Intelligenti*, 34(1), 41-51.
- Paglieri, F., Delfino, M., Croci, F., & Felletti, S. (2022). Scadenze educative: strategie di precommitment nella scuola secondaria di primo grado. *Sistemi Intelligenti*, 34(1), 167-198.
- Zoratto, F., Oddi, G., Pillitteri, S., Festucci, F., Puzzo, C., Curcio, G., Laviola, G., Paglieri, F., Adriani, W., & Addressi, E. (2022). The presence of a potential competitor modulates risk preferences in rats. *Behavioural Processes*, 196, 104602. doi.org/10.1016/j.beproc.2022.104602
- Marini, M., Ansani, A., Paglieri, F., Caruana, F., & Viola, M. (2021). The impact of facemasks on emotion recognition, trust attribution and re-identification. *Scientific Reports*, 11, 5577. doi:10.1038/s41598-021-84806-5
- Addressi, E., Tierno, V., Focaroli, V., Rossi, F., Gastaldi, S., De Petrillo, F., Paglieri, F., & Stevens, J.R. (2021). Are capuchin monkeys (*Sapajus spp.*) sensitive to lost opportunities? The role of opportunity costs in intertemporal choice. *Philosophical Transactions B*, 36(1819), 20190674. doi:10.1098/rstb.2019-0674
- Paglieri, F. (2021). Less scheming, more typing: musings on the Waltonian legacy in argument technologies. *Journal of Applied Logics*, 8(1), 219-244.
- Paglieri, F. (2021). L'etica della restituzione in psicologia. *Psicologia Clinica dello Sviluppo*, 25(2), 309-312.
- Paglieri, F. (2021). Chi ha paura della standardizzazione? *Il Mulino online*, 24/06/2021, <https://www.rivistailmulino.it/a/chi-ha-paura-della-standardizzazione-ancora-sui-test-invalsi>
- Paglieri, F. (2021). Mentire dicendo la verità: trasparenza e cattiva comunicazione sui vaccini. *Il Mulino online*, 20/05/2021, <https://www.rivistailmulino.it/a/mentire-dicendo-la-verita-trasparenza-e-cattiva-comunicazione-sui-vaccini>
- Paglieri, F. (2021). Hic sunt dracones: la scuola che verrà, fra aspettative e paure. *Il Mulino online*, 15/02/2021, <https://www.rivistailmulino.it/a/hic-sunt-dracones>
- Marini, M., Ansani, A., & Paglieri, F. (2020). Attraction comes from many sources: attentional and comparative processes in decoy effects. *Judgment and Decision Making*, 15(5), 704-726.
- Falcone, R., Coli, E., Felletti, S., Sapienza, A., Castelfranchi, C., & Paglieri, F. (2020). All we need is trust: How the COVID-19 outbreak reconfigured trust in Italian public institutions. *Frontiers in Psychology*, 11, 561747. <https://doi.org/10.3389/fpsyg.2020.561747>
- De Petrillo, F., Paoletti, M., Bellagamba, F., Manzi, G., Paglieri, F., & Addressi, E. (2020). Contextual factors modulate risk preferences in adult humans. *Behavioural Processes*, 176, 104137. doi:10.1016/j.beproc.2020.104137
- Chiusoli, F., & Paglieri, F. (2020). Propensione al rischio, psicologia ingenua e cognizione morale: un'analisi multifattoriale. *Sistemi Intelligenti*, 32(2), 387-398. doi: 10.1422/96332
- Paglieri, F. (2020). Apprendimenti negati. Dall'emergenza sanitaria all'emergenza educativa. *Il Mulino*, 69(6), 1096-1102.
- Antoci, A., Bonelli, L., Paglieri, F., Reggiani, T., & Sabatini, F. (2019). Civility and trust in social media. *Journal of Economic Behavior & Organization*, 160, pp. 83-99. doi:10.1016/j.jebo.2019.02.026
- Coelho, S., Guerreiro, M., Chester, C., Silva, D., Maroco, J., Paglieri, F., & de Mendonça, A. (2019). Mental time travel in mild cognitive impairment. *Journal of Clinical and Experimental Neuropsychology*, 41(8), 845-855, doi:10.1080/13803395.2019.1632269
- Felletti, S., & Paglieri, F. (2019). Trust your peers! How trust among citizens can foster collective risk prevention. *International Journal of Disaster Risk Reduction*, 36, 101082
- Marini, M., & Paglieri, F. (2019). Decoy effects in intertemporal and probabilistic choices: the role of time pressure, immediacy, and certainty. *Behavioural Processes*, 162, 130-141
- Paglieri, F., Falcone, R., Felletti, S., & Sapienza, A. (2019). Fiducia sociale e prevenzione collettiva dei rischi naturali: due studi sperimentali. *Bollettino di Geofisica Teorica ed Applicata*, 60(s2), s23-s35
- Paglieri, F. (2019). Analfabeta sarà lei! Educare al ragionamento ai tempi della rete. *Il Mulino*, 68(4), 612-619.
- Zoratto, F., Oddi, G., Gori, E., Micucci, A., De Petrillo, F., Paglieri, F., Adriani, W., Laviola, G., & Addressi, A. (2018). "Social modulation of risky decision-making in rats (*Rattus norvegicus*) and tufted capuchin monkeys

- (*Sapajus spp.*)". *Behavioural Brain Research*, 347, pp. 37-48. doi:10.1016/j.bbr.2018.02.033 (IF 2016: 3.002, SJR H index: 144)
- Paglieri, F. (2017). "A plea for ecological argument technologies". *Philosophy & Technology*, 30(2), pp. 209-238. doi:10.1007/s13347-016-0222-6 (IF 2015/2016: 0.78, based on ResearchGate data; SJR H index: 8)
- Paglieri, F. (2017). "Empedocle, i Ciclopi e gli elefanti: riflessioni su una fake news ante litteram". *Sistemi Intelligenti*, 29(3), pp. 655-680.
- Coelho, S., Guerreiro, M., Chester, C., Silva, D., Maroco, J., Paglieri, F., & de Mendonça, A. (2017), "Delay discounting in mild cognitive impairment". *Journal of Clinical and Experimental Neuropsychology*, 39(4), pp. 336-346. doi:10.1080/13803395.2016.1226269 (IF 2015: 1.693, SJR H index: 84)
- Felletti, S., Bonelli, L., Sapienza, A., Falcone, R., & Paglieri, F. (2017). "Fiducia e rischi naturali: inquadramento teorico e studi sperimentali". *Sistemi Intelligenti*, 29(2), pp. 313-350.
- Mercier, H., Boudry, M., Paglieri, F., & Trouche, E. (2017). "Natural born arguers: Teaching how to make the best of our reasoning abilities". *Educational Psychologist*, 52(1), pp. 1-16. doi:10.1080/00461520.2016.1207537 (IF 2015: 5.688, SJR H index: 88)
- Paglieri, F. (2016). "Social choice for one: On the rationality of intertemporal decisions". *Behavioural Processes*, 127, 97-108. doi:10.1016/j.beproc.2016.04.011 (IF 2015: 1.318, SJR H index: 57)
- Paglieri, F. (2016). "Sull'inquietudine politica della ricerca". *Sistemi Intelligenti*, 28(2-3), pp. 469-473. doi:10.1422/85493
- Antoci, A., Delfino, A., Paglieri, F., Panebianco, F., & Sabatini F. (2016). "Civility vs. incivility in online social interactions: An evolutionary approach". *PLOS ONE*, doi:10.1371/journal.pone.0164286 (IF 2015: 3.057, SJR H index: 181)
- Coelho, S., Guerreiro, M., Chester, C., Silva, D., Maroco, J., Coelho, M., Paglieri, F., & de Mendonça, A. (2016), "Time perception in mild cognitive impairment: Interval length and subjective passage of time". *Journal of the International Neuropsychological Society*, 22(7), pp. 755-764. doi:10.1017/S1355617716000606 (IF 2015: 2.633, SJR H index: 99)
- Felletti, S., & Paglieri, F. (2016). "The illusionist and the folks. On the role of conscious planning in intentionality judgments". *Philosophical Psychology*, 29(6), pp. 871-888. doi:10.1080/09515089.2016.1172304 (IF 2015: 1.151, SJR H index: 28)
- Addessi, E., Adriani, W., De Petrillo, F., Laviola, G., Mirolli, M., Parisi, D., Petrosino, G., Ventricelli, M., Zoratto, F., & Paglieri, F. (2015). "Basi neurobiologiche del gioco d'azzardo: il contributo integrato di psicobiologia, etologia cognitiva e robotica". *Sistemi Intelligenti*, 27(3), pp. 561-614. doi:10.1422/82226
- Boudry, M., Paglieri, F., & Pigliucci, M. (2015). "The fake, the flimsy, and the fallacious: Demarcating arguments in real life". *Argumentation*, 29(4), pp. 431-456. doi:10.1007/s10503-015-9359-1 (IF 2015: 0.814, SJR H index: 18)
- Bellagamba, F., Addessi, E., Focaroli, V., Pecora, G., Maggiorelli, V., Pace, B., & Paglieri, F. (2015). "False belief understanding and "cool" inhibitory control in 3-and 4-years-old Italian children". *Frontiers in Psychology*, 6:872. doi:10.3389/fpsyg.2015.00872 (IF 2015: 2.462, SJR H index: 43)
- De Petrillo, F., Gori, E., Micucci, A., Ponsi, G., Paglieri, F., & Addessi, E. (2015). When is it worth waiting for? Food quantity, but not food quality, affects delay tolerance in tufted capuchin monkeys. *Animal Cognition*, 18(5), pp. 1019-1029. doi: 10.1007/s10071-015-0869-x (IF 2015: 2.161, SJR H index: 55)
- Paglieri, F., Parisi, D., Patacchiola, M., & Petrosino, G. (2015). "Investigating intertemporal choice through experimental evolutionary robotics". *Behavioural Processes*, 115, pp. 1-18. doi:10.1016/j.beproc.2015.02.014 (IF 2015: 1.318, SJR H index: 57)
- Paglieri, F. (2015). "Bogency and goodacies: On argument quality in virtue argumentation theory". *Informal Logic*, 35(1), pp. 65-87. doi:10.22329/il.v35i1.4209 (IF 2015/2016: 0.95, based on ResearchGate data; SJR H index: 5)
- Paglieri, F., Addessi, E., Sbaffi, A., Tasselli, I., & Delfino, A. (2015). "Is it patience or motivation? On motivational confounds in intertemporal choice tasks". *Journal of the Experimental Analysis of Behavior*, 103(1), pp. 196-217. doi:10.1002/jeab.118 (IF 2015: 2.171, SJR H index: 43)
- Paglieri, F. (2014). "Accepted by whom? On the empirical roots of Aristotle's dialectic". *Revue Internationale de Philosophie*, 270, pp. 393-402. ISSN:0048-8143 (IF 2015/2016: 0.15, based on ResearchGate data; SJR H index: 6)
- Paglieri, F., Addessi, E., De Petrillo, F., Laviola, G., Mirolli, M., Parisi, D., Petrosino, G., Ventricelli, M., Zoratto, F., & Adriani, W. (2014). "Nonhuman gamblers: lessons from rodents, primates, and robots". *Frontiers in Behavioral Neuroscience*, 8:33. doi: 10.3389/fnbeh.2014.00033 (IF 2015: 3.392, SJR H index: 38)

- Paglieri, F. (2014). "Nothing persuades like success: reflections on partially and over-successful persuasion – a reply to Debowska-Kozłowska". *Argumentation*, 28(3), pp. 341-348. doi:10.1007/s10503-014-9317-3 (IF 2015: 0.814, SJR H index: 18)
- Paglieri, F. (2014). "Menti in crisi: per una scienza cognitiva della crisi economica, sociale e politica". *Sistemi Intelligenti*, 26(1), pp. 171-172. doi:10.1422/77225
- Paglieri, F., Castelfranchi, C. (2014). "Trust, relevance, and arguments". *Argument & Computation*, 5(2-3), pp. 216-236. doi:10.1080/19462166.2014.899270 (IF 2015/2016: 1.90, based on ResearchGate data; SJR H index: 11)
- Paglieri, F., Castelfranchi, C., da Costa Pereira, C., Falcone, R., Tettamanzi, A., & Villata, S. (2014). "Trusting the message and the messenger: feedback dynamics from information quality to source evaluation". *Computational and Mathematical Organization Theory*, 20(2), pp. 176-194. doi:10.1007/s10588-013-9166-x (IF 2015: 0.370, SJR H index: 19)
- Addressi, A., Bellagamba, F., Delfino, A., De Petrillo, F., Focaroli, V., Macchitella, L., Maggiorelli, V., Pace, B., Pecora, G., Rossi, S., Sbaffi, A., Tasselli, M. I., & Paglieri, F. (2014). "Waiting by mistake: symbolic representation of rewards modulates intertemporal choice in capuchin monkeys, preschool children and adult humans". *Cognition*, 130(3), pp. 428-441. doi:10.1016/j.cognition.2013.11.019 (IF 2015: 3.411, SJR H index: 142)
- Beran, M., Evans, T., Paglieri, F., McIntyre, J., Addressi, E., & Hopkins, W. (2014). "Chimpanzees (*Pan troglodytes*) can wait, when they choose to: a study with the hybrid delay task". *Animal Cognition*, 17(2), pp. 197-205. doi:10.1007/s10071-013-0652-9 (IF 2015: 2.161, SJR H index: 55)
- Paglieri, F. (2013). "The costs of delay. Waiting vs. postponing in intertemporal choice". *Journal of the Experimental Analysis of Behavior*, 99(3), pp. 362-377. doi:10.1002/jeab.18 (IF 2015: 2.171, SJR H index: 43)
- Paglieri, F. (2013). "Choosing to argue: towards a theory of argumentative decisions". *Journal of Pragmatics*, 59(B), pp. 153-163. doi:10.1016/j.pragma.2013.07.010 (IF 2015: 1.118, SJR H index: 57)
- Paglieri, F., Borghi, A., Colzato, L., Hommel, B., & Scorolli, C. (2013). "Heaven can wait: How religion modulates temporal discounting". *Psychological Research*, 77(6), pp. 738-747. doi:10.1007/s00426-012-0473-5 (IF 2015: 2.681, SJR H index: 57)
- Paglieri, F., Focaroli, V., Bramlett, J., Tierno, V., McIntyre, J., Addressi, E., Evans, T., & Beran, M. (2013). "The hybrid delay task: Can capuchin monkeys (*Cebus apella*) sustain a delay after an initial choice to do so?". *Behavioural Processes*, 94, pp. 45-54. doi:10.1016/j.beproc.2012.12.002 (IF 2015: 1.318, SJR H index: 57)
- Paglieri, F., Scorolli, C., & Borghi, A. (2013). "Modelli evuzionisti e differenze religiose: alcuni problemi". *Sistemi Intelligenti*, 25(2), pp. 359-366. doi:10.1422/75359
- Paglieri, F. (2013). "Fidarsi o non fidarsi degli ambienti digitali?". *Sistemi Intelligenti*, 25(2), pp. 417-420. doi:10.1422/75368
- Paglieri, F. (2013). "Dalla fiducia nel sopruso alla fiducia nel diritto: riflessioni sulla crisi della politica italiana". *Sistemi Intelligenti*, 25(1), pp. 138-152. doi:10.1422/73666
- Addressi, E., Paglieri, F., Beran, M., Evans, T., Macchitella, L., De Petrillo, F., & Focaroli, V. (2013). "Delay choice versus delay maintenance: different measures of delayed gratification in capuchin monkeys (*Cebus apella*)". *Journal of Comparative Psychology*, 127(4), 392-398. doi:10.1037/a0031869 (IF 2015: 2.494, SJR H index: 69)
- Ventricelli, M., Focaroli, V., De Petrillo, F., Macchitella, L., Paglieri, F., & Addressi, E. (2013). "How capuchin monkeys (*Cebus apella*) behaviorally cope with increasing delay in a self-control task". *Behavioural Processes*, 100, pp. 146-152. doi:10.1016/j.beproc.2013.09.001 (IF 2015: 1.318, SJR H index: 57)
- Paglieri, F. (2012). "Le intenzioni fra filosofia e scienze cognitive. Note sul convegno *Intentions: Philosophical and Empirical Issues*, Roma, 29-30 Novembre 2012". *Rivista di Filosofia Neo-Scolastica*, 104(4), pp. 777-783. ISSN:0035-6247
- Paglieri, F. (2012). "Argomentazione, decisione e razionalità". *Sistemi Intelligenti*, 24(3), pp. 415-431. doi:10.1422/38983
- Villata, S., Falcone, R., da Costa Pereira, C., Castelfranchi, C., Tettamanzi, A., & Paglieri, F. (2012). "Comunicazione e fiducia: un modello ad agenti su qualità delle informazioni e valutazione delle fonti". *Sistemi Intelligenti*, 24(3), pp. 559-579. doi:10.1422/38992
- Paglieri, F. (2012). "Quale futuro per *Sistemi Intelligenti*?". *Sistemi Intelligenti*, 24(2), pp. 357-365. doi:10.1422/37914
- Paglieri, F. (2012). "Estendere la volontà: si può fare?". *Sistemi Intelligenti*, 24(1), pp. 87-98. doi:10.1422/37363
- Evans, T., Beran, M., Paglieri, F., & Addressi, E. (2012). "Delaying gratification for food and tokens in capuchin monkeys (*Cebus apella*) and chimpanzees (*Pan troglodytes*): When quantity is salient, symbolic stimuli do not



improve performance". *Animal Cognition*, 15, pp. 539-548. doi:10.1007/s10071-012-0482-1 (IF 2015: 2.161, SJR H index: 55)

Addressi, E., Paglieri, F., & Focaroli, V. (2011). "The ecological rationality of delay tolerance: insights from capuchin monkeys". *Cognition*, 119, pp. 142-147. doi:10.1016/j.cognition.2010.10.021 (IF 2015: 3.411, SJR H index: 142)

Paglieri, F., & Woods, J. (2011). "Enthymemes: from reconstruction to understanding". *Argumentation*, 25(2), pp. 127-139. doi:10.1007/s10503-011-9203-1 (IF 2015: 0.814, SJR H index: 18)

Paglieri, F., & Woods, J. (2011). "Enthymematic parsimony". *Synthese*, 178, pp. 461-501. (IF 2015: 0.723, SJR H index: 41)

Paglieri, F. (2010). "La struttura temporale dell'azione intenzionale: illusione della volontà o illusione delle neuroscienze?". *Sistemi Intelligenti*, 22(2), pp. 347-355. doi:10.1422/32631

Paglieri, F., & Castelfranchi, C. (2010). "Why argue? Towards a costs-benefits analysis of argumentation". *Argument & Computation*, 1(1), pp. 71-91. doi:10.1080/19462160903494584 (IF 2015/2016: 1.90, based on ResearchGate data; SJR H index: 11)

Paglieri, F. (2009). "La filosofia sperimentale: distinzioni e cautele". *Sistemi Intelligenti*, 21(2), pp. 355-369. doi:10.1422/29956

Paglieri, F., & Castelfranchi, C. (2008). "More than control freaks: Evaluative and motivational functions of goals". *Behavioral and Brain Sciences*, 31(1), pp. 35-36. doi:10.1017/S0140525X07003275 (IF 2015: 20.415, SJR H index: 127)

Paglieri, F., & Castelfranchi, C. (2008). "Decidere il futuro: scelta intertemporale e teoria degli scopi". *Giornale Italiano di Psicologia*, 35(4), pp. 743-776 (target article). doi:10.1421/28412

Paglieri, F., & Castelfranchi, C. (2008). "Il futuro non è deciso: risposte ai commenti". *Giornale Italiano di Psicologia*, 35(4), pp. 807-824 (reply to commentaries). doi:10.1421/28419

Paglieri, F., & Castelfranchi, C. (2008). "Cambiare la mente: mindreading, azione intenzionale e coscienza". *Sistemi Intelligenti*, 20(3), pp. 489-520. doi:10.1422/28258

Paglieri, F., & Manzotti, R. (2008). "La coscienza nelle scienze cognitive". *Sistemi Intelligenti*, 20(3), pp.365-370. doi:10.1422/28251

Paglieri, F. (2007). "Changing minds: The role of beliefs in cognitive dynamics". *Synthese*, 155(2), pp. 163-166. doi:10.1007/s11229-006-9146-5 (IF 2015: 0.723, SJR H index: 41)

Castelfranchi, C., & Paglieri, F. (2007). "The role of beliefs in goal dynamics: Prolegomena to a constructive theory of intentions". *Synthese*, 155(2), pp. 237-263. doi:10.1007/s11229-006-9156-3 (IF 2015: 0.723, SJR H index: 41)

Paglieri, F. (2006). "Regole di gioco e norme sociali: crescere fra obbedienza e trasgressione". *Cittadini in crescita*, 2/2006, pp. 44-61. ISSN: 1723-2562

Paglieri, F. (2005). "Play, games, and philosophy". *Topoi*, 24(2), pp. 117-123. doi:10.1007/s11245-005-5049-1 (IF 2015/2016: 0.75, based on ResearchGate data; SJR H index: 14)

Paglieri, F. (2005). "Playing by and with the rules: Norms and morality in play development". *Topoi*, 24(2), pp. 149-167. doi:10.1007/s11245-005-5052-6 (IF 2015/2016: 0.75, based on ResearchGate data; SJR H index: 14)

Paglieri, F. (2003). "Progettare il gioco. Elementi di interazione ludica nel nuovo parco". *Il Veltro*, 47, pp. 295-310. ISSN:0042-3254

Paglieri, F. (2002). "Credendo di giocare. Verso un'interpretazione cognitivista dei processi ludici". *Sistemi Intelligenti*, 14(3), pp. 371-415. doi:10.1422/8204

## Edited books

Bex, F., Grasso, F., Green, N., Paglieri, F., Reed, C. (eds.) (2017). *Argument technologies: Theory, analysis and applications*. London, College Publications.

Paglieri, F., L. Bonelli, S. Felletti (eds.) (2016). *The psychology of argument: Cognitive approaches to argumentation and persuasion*. London, College Publications, 424 pp. ISBN:978-1-84890-195-7

Paglieri, F., Tummolini, L., Falcone, R., Miceli, M. (eds.) (2012). *The goals of cognition: Essays in honour of Cristiano Castelfranchi*. London, College Publications, 870 pp. ISBN:978-1-84890-094-3

Paglieri, F. (ed.) (2012). *Consciousness in interaction: The role of the natural and social environment in shaping consciousness*. Amsterdam, John Benjamins, 404 pp. ISBN:978-9-02721-352-5

## Edited journal issues

- Viale, R., Paglieri, F. (ed.) (2022). Title: *I limiti della razionalità pandemica*. Special issue of *Sistemi Intelligenti*, 34(2), August 2022. ISSN:1120-9550
- Paglieri, F. (ed.) (2021). Title: *Aspettative, emozioni, cognizione: studi in onore di Maria Miceli*. Special issue of *Sistemi Intelligenti*, 33(3), December 2021. ISSN:1120-9550
- Paglieri, F., Reed, C. (eds.) (2017). Title: *Online arguments: theoretical and technological perspectives*. Special issue of *Philosophy & Technology*, 30(2), June 2017. ISSN:2210-5433
- Paglieri, F. (ed.) (2014). Title: *Trust, argumentation and technology*. Special issue of *Argument & Computation*, 5(2-3), September 2014. ISSN:1946-2166
- Paglieri, F., Schlosser, M. (eds.) (2014). Title: *Intentions: empirical and philosophical issues*. Special issue of *Topoi*, 33(1), March 2014. ISSN:0167-7411
- Paglieri, F. (ed.) (2012). Title: *Argomentazione, processi cognitivi e nuove tecnologie*. Special issue of *Sistemi Intelligenti*, 24(3), December 2012. ISSN:1120-9550
- Paglieri, F., Tsakiris, M., Vierkant, T. (eds.) (2009). Title: *Consciousness studies*. Special issue of *Psyche*, 15(1), February 2009. ISSN:1039-723X
- Paglieri, F., Manzotti, R. (eds.) (2008). Title: *La coscienza nelle scienze cognitive*. Special issue of *Sistemi Intelligenti*, 20(3), December 2008. ISSN:1120-9550
- Paglieri, F. (ed.) (2007). Title: *Changing minds: The role of beliefs in cognitive dynamics*. Special issue of *Synthese: Knowledge, Rationality, and Action*, 155(2), March 2007. ISSN:0039-7857
- Paglieri, F. (ed.) (2005). Title: *Play, games and philosophy*. Special issue of *Topoi*, 24(2), September 2005. ISSN:0167-7411

## Book chapters

- Paglieri, F. (2022). "Pandemic communication without argumentative strategy in the digital age: a cautionary tale and a call to arms". In S. Oswald, S. Greco, M. Lewinski, S. Villata (eds.), *The pandemic of argumentation*, Berlin, Springer, pp. 145-161.
- Paglieri, F. (2020). "False notizie, cattivi esempi e amicizie pericolose: su alcune insidie dei dibattiti online". In S. Bigi, C. Caporale, R. Zagarella (eds.), *Politiche del linguaggio in medicina. Una prospettiva etica e linguistica*, Pisa, ETS, pp. 75-99.
- Paglieri, F. (2019). "The scaremongering fallacy of fallacy theory: how to improve reasoning without fear of error". In D. Gabbay, L. Magnani, W. Park, A. V. Pietarinen (eds.), *Natural arguments: A tribute to John Woods*, London, College Publications, pp. 79-101.
- Ferretti, F., Gensini, S., Miglino, O., Paglieri, F. (2019). "E quindi entrambi a riveder noi stessi". In E. Gabrielli (ed.), *Lessico italiano. Volti e storie del nostro paese*, Milano, Silvana Editoriale, pp. 35-40.
- Paglieri, F. (2017). "On the rationality of argumentative decisions". In F. Bex, F. Grasso, N. Green, F. Paglieri, C. Reed (eds.), *Argument technologies: Theory, analysis and applications*, London, College Publications, pp. 35-47.
- Pecora, G., Zoratto, F., Paoletti, M., Bellagamba, F., Paglieri, F., Addressi, E. (2017). "Executive function". In J. Vonk, T. K. Shackelford (eds.), *Encyclopedia of animal cognition and behavior*. Berlin, Springer, Springer Reference Live. doi: 10.1007/978-3-319-47829-6\_1048-1
- Paglieri, F. (2016). "Don't worry, be gappy! On the unproblematic gappiness of alleged fallacies". In F. Paglieri, L. Bonelli, S. Felletti (eds.), *The psychology of argument: Cognitive approaches to argumentation and persuasion*, London, College Publications, pp. 153-172.
- Bonelli, L., Felletti, S., Paglieri, F. (2016). "From argumentative crisis to critical arguments: How to argue in the face of danger". In G. Rogova, P. Scott (eds.), *Fusion methodologies in crisis management. Higher level fusion and decision making*. Berlin: Springer, pp. 365-387.
- Paglieri, F. (2015). "Arguments, conflicts and decisions". In I. Poggi, F. D'Errico, L. Vincze, A. Vinciarelli (eds.), *Conflict and negotiation: social research and machine intelligence*, Berlin, Springer, pp. 117-136.
- Paglieri, F. (2013). "There's nothing like being free: default dispositions, judgments of freedom, and the phenomenology of coercion". In A. Clark, J. Kiverstein, T. Vierkant (eds.), *Decomposing the will*, Oxford University Press, Oxford, pp. 136-159.
- Paglieri, F. (2013). "Agreements as the grease (not the glue) of society: a cognitive and social science perspective". In S. Ossowski (ed.), *Agreement Technologies*, Berlin, Springer, pp. 43-52.
- Paglieri, F. (2012). "The irritation of doubt: when is it OK to scratch your beliefs?". In F. Paglieri, L. Tummolini, R. Falcone, M. Miceli (eds.), *The goals of cognition: essays in honour of Cristiano Castelfranchi*, London, College Publications, pp. 103-122.



- Paglieri, F. (2012). "Ulysses' will: self-control, external constraints, and games". In F. Paglieri (ed.), *Consciousness in interaction: the role of the natural and social context in shaping consciousness*, Amsterdam, John Benjamins, pp. 179-206.
- Hample, D., Paglieri, F., Na, L. (2012). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen (eds.), *Topical Themes in Argumentation Theory*, Springer, Berlin, pp. 307-322.
- Paglieri, F. (2010). "Committed to argue: on the cognitive roots of dialogical commitments". In C. Reed, C. Tindale (eds.), *Dialectics, dialogue and argumentation. An examination of Douglas Walton's theories of reasoning*, London, College Publications, pp. 59-71.
- Paglieri, F., Castelfranchi, C. (2010). "In parsimony we trust: non-cooperative roots of linguistic cooperation". In A. Capone (ed.), *Perspectives on language use and pragmatics*, Lincom Europa, München, pp. 99-117.
- Paglieri, F. (2009). "Acceptance as conditional disposition". In A. Hieke, H. Leitgeb (eds.), *Reduction: between the mind and the brain*, Ontos-Verlag, Berlin, pp. 29-49.
- Paglieri, F. (2009). "Understanding other minds: philosophical foundations of Heroes' mind-reading powers". In D. K. Johnson (ed.), *Heroes and philosophy* (The Blackwell philosophy and pop culture series), Hoboken, John Wiley, pp. 200-221.
- Paglieri, F., Woods, J. (2009). "Il problema degli entimemi: carità o parsimonia?". In P. Cantù, A. Cattani, I. Testa, P. Vidali (eds.), *La svolta argomentativa. 50anni dopo Perelman e Toulmin: 1958-2008*, Loffredo Editore, Napoli, pp. 109-122.
- Paglieri, F., Castelfranchi, C. (2006). "The Toulmin test: Framing argumentation within belief revision theories". In D. Hitchcock, B. Verheij (eds.), *Arguing on the Toulmin Model: New essays in argument analysis and evaluation*, Springer, Berlin, pp. 359-377.
- Paglieri, F., Castelfranchi, C. (2005). "Revising beliefs through arguments: bridging the gap between belief revision and argumentation in MAS". In I. Rahwan, P. Moratis, C. Reed (eds.), *Argumentation in Multi-Agent Systems*, Springer, Berlin, pp. 78-94.
- Paglieri, F. (2003). "Il gioco di ruolo come sistema complesso: conseguenze pedagogiche e terapeutiche". In A. Angiolillo, L. Giuliano, B. Sidoti (a cura di), *Inventare destini: i giochi di ruolo per l'educazione*, Bari, La Meridiana, pp. 137-142.

## Proceedings

- Paglieri, F. (2016). "Don't worry, be gappy! On the unproblematic gappiness of alleged fallacies". In P. Bondy, L. Benaquista (eds.), *Argumentation, Objectivity, and Bias: Proceedings of OSSA 2016*, CD-ROM, Windsor, OSSA, pp. 1-19.
- Paglieri, F. (2016). "When reasoning errors are not errors of reasoning". In G. Airenti, M. Cruciani, M. Tirassa (eds.), *Mind the Gap: Brain, Cognition and Society. Proceedings of AISC 2016*, Università degli Studi di Torino, Torino, pp. 254-259. ISBN 978-88-7590-104-2
- Felletti, S., Paglieri, F. (2015). "Fiducia, percezione del rischio e scelte rischiose nei reduci di un sisma: uno studio sul campo tra gli studenti di Ferrara". In M. Cruciani (ed.), *Linguaggio, Cognizione e Società. Atti AISC 2015*, in *NeaScience. Giornale Italiano di Neuroscienze, Psicologia e Riabilitazione*, 2(9), pp. 18-19. ISSN 2282-6009
- De Petrillo, F., Paoletti, M., Bellagamba, F., Moscati, S., Tomei, E., Paglieri, F., Addressi, E. (2015). "Affari tuoi! Studio comparato della propensione all'azzardo nel cebo dai cornetti, un primate sudamericano, e nei bambini in età prescolare". In M. Cruciani (ed.), *Linguaggio, Cognizione e Società. Atti AISC 2015*, in *NeaScience. Giornale Italiano di Neuroscienze, Psicologia e Riabilitazione*, 2(9), pp. 58-61. ISSN 2282-6009
- Paglieri, F. (2014). "On what matters for virtue argumentation theory". In F. Snoeck Henkemans, B. Garssen, G. Mitchell, D. Godden (eds.), *Proceedings of ISSA 2014*, Sic Sat, Amsterdam, pp. 1-14. <http://rozenbergquarterly.com/issa-proceedings-2014-on-what-matters-for-virtue-argumentation-theory/>
- Addressi, E., De Petrillo, F., Paglieri, F. (2014). "Which factors affect the evolution of delay tolerance in non-human primates? A critical review". In M. Cruciani, A. Rega (eds.), *Corpi, Strumenti e Cognizione. Atti AISC 2014*, in *NeaScience. Giornale Italiano di Neuroscienze, Psicologia e Riabilitazione*, 1(5), pp. 27-31. ISSN 2282-6009
- De Petrillo, F., Gori, E., Micucci, A., Ponsi, G., Paglieri, F., Addressi, E. (2014). "Quando vale la pena aspettare? Ruolo di quantità, qualità e novità del cibo sulla capacità di attesa nel cebo dai cornetti (*Sapajus spp.*), una scimmia suda-mericana". In M. Cruciani, A. Rega (eds.), *Corpi, Strumenti e Cognizione. Atti AISC 2014*, in *NeaScience. Giornale Italiano di Neuroscienze, Psicologia e Riabilitazione*, 1(5), pp. 116-119. ISSN 2282-6009
- Paglieri, F. (2013). "Argumentation, decision and rationality". In D. Mohammed, M. Lewinsky (eds.), *Virtues of Argumentation: Proceedings of OSSA 2013*, CD-ROM, Windsor, OSSA, pp. 1-12.

- Paglieri, F., Castelfranchi, C. (2012). "Trust in relevance". In S. Ossowski, G. Vouros, F. Toni (eds.), *Proceedings of Agreement Technologies 2012*, CEUR-WS.org, Tilburg, pp. 332-346.
- Villata, S., Paglieri, F., Tettamanzi, A., Falcone, R., da Costa Pereira, C., Castelfranchi, C. (2012). "Trusting the messenger and the message". In R. Falcone, S. Barber, J. Sabater-Mir, M. Singh (eds.), *Trust in Agent Societies (TRUST 2012)*, AAMAS, Valencia, pp. 79-93.
- Cionea, I., Hample, D., Paglieri, F. (2011). "A test of the argument engagement model in Romania". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-15.
- Paglieri, F. (2011). "Commentary on "Cognitive effects of argument visualization tools" by Michael Hoffmann". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-4.
- Paglieri, F., Woods, J. (2011). "Enthymemes: from reconstruction to understanding". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 1415-1427.
- Hample, D., Paglieri, F., Na, L. (2011). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 718-732.
- Paglieri, F. (2009). "Ruinous arguments: Escalation of disagreement and the dangers of arguing". In H. Hansen, C. Tindale, R. Johnson, J. Blair (eds.), *Argument Cultures: Proceedings of OSSA 2009*, CD-ROM, OSSA, Windsor.
- Paglieri, F. (2007). "No more charity, please! Enthymematic parsimony and the pitfall of benevolence". In H. Hansen, C. Tindale, R. Johnson, A. Blair (eds.), *Dissensus and the search for common ground: Proceedings of OSSA 2007*, OSSA, Windsor.
- Paglieri, F., Castelfranchi, C. (2007). "Belief and acceptance in argumentation. Towards an epistemological taxonomy of the uses of argument". In J. A. Blair, F. H. van Eemeren, C. A. Willard (eds.), *Proceedings of ISSA 2006*, Sic Sat, Amsterdam, pp. 1011-1018.
- Paglieri, F., Castelfranchi, C. (2007). "What do we argue for? A goal-oriented taxonomy of the uses of argument". In C. Reed, F. Grasso, R. Kibble (eds.), *CMNA VII – Computational models of natural argument*, IJCAI, Hyderabad, pp. 42-48.
- Paglieri, F., Castelfranchi, C. (2006). "Menti e argomenti: per un'analisi cognitiva delle pratiche argomentative". In A. Greco, C. Penco, G. Sandini, R. Zaccaria (eds.), *Scienze cognitive e robotica*, Erga Edizioni, Genova, pp. 121-126.
- Paglieri, F., McKay, R. (2006). "Believing without accepting: The doxastic conception of delusions revised". In *Cervelli, persone e società. Atti del VII congresso nazionale SIFA*, Università Vita-Salute, Cesano Maderno (MI), pp. 113-115.
- McKay, R., Paglieri, F. (2006). "A computational model of the Capgras delusion". In B. M. Velichkovsky et al. (eds.), *Proceedings of the 2<sup>nd</sup> Biennial Conference on Cognitive Science*, Russian Association for Cognitive Studies, St. Petersburg, pp. 111-112.
- Paglieri, F. (2005). "See what you want, believe what you like: Relevance and likeability in belief dynamics". In L. Cañamero (ed.), *Agents that want and like: Motivational and emotional roots of cognition and action*, AISB, Hatfield UK, pp. 90-97.
- Paglieri, F., Castelfranchi, C. (2005). "Influence of social motivation over belief dynamics: A game-theoretical analysis". In B. Kokinov (ed.), *Advances in Cognitive Economics*, NBU Press, Sofia, pp. 202-213.
- Paglieri, F., Castelfranchi, C. (2005). "Arguments as belief structures: towards a Toulmin layout of doxastic dynamics?". In D. Hitchcock (ed.), *The uses of argument: Proceedings of OSSA 2005*, OSSA, Hamilton, pp. 356-367.
- Paglieri, F. (2004). "Data-oriented Belief Revision: towards a unified theory of epistemic processing". In E. Onaindia, S. Staab (eds.), *Proceedings of STAIRS 2004*, Amsterdam, IOS Press, pp. 179-190.
- Paglieri, F. (2004). "Cambiare idea: dai modelli formali della belief revision ad architetture cognitive per agenti realistici". In *Lavoro e scienze cognitive: ambienti, tecnologie, attività – Atti del II convegno nazionale AISC*, Interaction Design Institute, Ivrea (TO), pp. 59-61.
- Paglieri, F., Castelfranchi, C. (2004). "Argumentation and data-oriented belief revision: on the two-sided nature of epistemic change". In F. Grasso, G. Carenini, C. Reed (eds.), *Proceedings CMNA IV*, ECAI, Valencia, pp. 5-12.

## Abstracts

De Petrillo, F., Ventricelli, M., Ponsi, G., Paglieri, F., Addessi, E. (2013). "Waiting for the larger amount: do capuchin monkeys (*Sapajus apella*) show a magnitude effect in a delay choice task?". *Folia Primatologica* 84, pp. 264-265.

Ventricelli, M., De Petrillo, F., Ponsi, G., Paglieri, F., Addessi, E. (2013). "Risk proneness in capuchin monkeys (*Sapajus apella*): does feeding ecology play a role?". *Folia Primatologica* 84, pp. 341-342.

Addessi, E., Paglieri, F., Focaroli, V., Visalberghi, E. (2012). "An egg today? Or a hen tomorrow? Delay discounting for primary and secondary rewards in capuchin monkeys". *International Journal of Primatology*, forthcoming.

Macchitella, L., De Petrillo, F., Focaroli, V., Evans, T., Beran, M., Paglieri, F., Addessi, E. (2011). "Does preference for a larger delayed reward necessarily indicate self-control? An evaluation of the validity of the intertemporal choice task in capuchin monkeys". *Folia Primatologica* 82, p. 260.

De Petrillo, F., Focaroli, V., Macchitella, L., Rossi, S., Paglieri, F., Addessi, E. (2011). "Delay discounting for primary and secondary rewards in capuchin monkeys". *Folia Primatologica* 82, p. 252.

Focaroli, V., De Petrillo, F., Paglieri, F., Addessi, E. (2011). "Why capuchin monkeys (*Cebus apella*) have the patience of a saint? A comparative analysis of five primate species' performance in the intertemporal choice task". *Folia Primatologica* 82, p. 255.

Ventricelli, M., Focaroli, V., De Petrillo, F., Macchitella, L., Paglieri, F., Addessi, E. (2011). "Response latency and self-directed behaviours by capuchin monkeys in an intertemporal choice task". *Folia Primatologica* 82, pp. 268-269.

## Editorials

Paglieri, F. (2016). "Some changes in editorial policies". *Topoi*, 35(1), pp. 1-4. doi:10.1007/s11245-016-9371-6 (IF 2015/2016: 0.75, based on ResearchGate data; SJR H index: 14)

Paglieri, F. (2015). "Reflections on plagiarism". *Topoi*, 34(1), pp. 1-5. doi:10.1007/s11245-015-9313-8 (IF 2015/2016: 0.75, based on ResearchGate data; SJR H index: 14)

Paglieri, F. (2011). "The breeding of researchers". *Nature*, 470, p. 1 (postdoc journal, 16 February 2011). doi:10.1038/nj7334-1 (IF 2015: 38.138, SJR H index: 948)

Paglieri, F. (2011). "Confessions of a procrastinator". *Nature*, 469, p. 435 (column, 19 January 2011). doi:10.1038/nj7330-435a (IF 2015: 38.138, SJR H index: 948)

Paglieri, F. (2010). "Discipline beyond disciplines". *Nature*, 466, p. 1 (postdoc journal, 28 July 2010). doi:10.1038/nj7306-1 (IF 2015: 38.138, SJR H index: 948)

Paglieri, F. (2010). "The junior senior supervisor". *Nature*, 464, p. 1233 (column, 22 April 2010). doi:10.1038/nj7292-1233b (IF 2015: 38.138, SJR H index: 948)

Paglieri, F. (2010). "Fight or flight?". *Nature*, 464, p. 1 (postdoc journal, 7 April 2010). doi:10.1038/nj7290-1 (IF 2015: 38.138, SJR H index: 948)

## Book reviews

Paglieri, F. (2013). "Critical notice of *Conductive Argument*". *Informal Logic* 33 (3), pp. 438-461.

Paglieri, F. (2008). "Critical notice of *Reason Reclaimed*". *Informal Logic* 28 (2), pp. 170-192.

Paglieri, F. (2004). "Walton's *Abductive Reasoning*". *Informal Logic* 24 (3), pp. 271-277.

## Dissertations

Paglieri, F. (2006). *Belief dynamics: from formal model to cognitive architectures, and back again*. PhD dissertation in Cognitive Sciences, University of Siena. Main advisor C. Castelfranchi; secondary advisor C. Pizzi.

Paglieri, F. (2001). *Le ragioni del gioco. Funzioni biologiche del comportamento ludico: verso una teoria della mente in gioco*. BA thesis in Communication Sciences, University of Siena. Main advisor C. Castelfranchi; secondary advisor E. Bencivenga.

## Research projects design, management, evaluation (sample)

---

Coordinator of the following research projects:

- *B-Hu-Well: Boosting Human Wellbeing with Behavioural Insights*. PRIN 2022 PNRR research project, PI, 2023-2025.

- *Fighting disinformation in a pandemic world: the role of AI and cognitive sciences*. NATO Advanced Research Workshop grant (with R. Viale), November 2021
- *Intertemporal choices for primary and secondary rewards: how capuchin monkeys and humans discount time with food and tokens*. ASP General Small Grant (with E. Addessi), August 2009
- *L'impazienza vien mangiando? Scelta intertemporale, tipo di rinforzo e tempi di consumo: primati umani e non umani a confronto*. ISTC intramural grant (with E. Addessi), May 2009
- *Argomentazione e identità nella società della conoscenza: gli effetti della multiculturalità e delle nuove tecnologie*. Research project under CNR call "Promozione Ricerca 2005 - Progetto Giovani", May 2006
- *CONTACT: Consciousness in Interaction: The Role of the Natural and Social Environment in Shaping Consciousness*. CRP consortium for CNCC ESF-EuroCORES programme, January 2006
- *DiCSI: Le Dinamiche della Conoscenza nella Società dell'Informazione*. PRIN 2005 project, April 2005
- *UDK: Understanding the Dynamics of Knowledge*. ESF Exploratory Workshop, May 2004
- *Changing Minds: Cognitive, Computational and Logical Approaches to Belief Change*. NWO research workshop, February 2004

Research partner in the following projects:

- *COOPDEV: Cooperation nudges for sustainable development: leveraging behavioural insights to encourage cooperative behaviour in environmental social dilemmas*. PRIN 2022 research project, 2023-2025.
- *APPLY: European Network for Argumentation and Public Policy Analysis*. COST action, 2018-2022
- *CLARA: CLoud pLatform and smart underground imaging for natural Risk Assessment*. PON-MIUR, January 2014
- *PRISMA: PiattafoRme cloud Interoperabili per SMArt-government*. PON-MIUR, October 2012
- *L'amministrazione della giustizia in Italia: il caso della neurogenetica e delle neuroscienze*. Progetto premiale MIUR-CNR, April 2013
- *SINTELNET: European Network for Social Intelligence*. EU-FET Open CSA, June 2011

## Further information and updates

---

Institutional homepage: <http://www.istc.cnr.it/it/people/fabio-paglieri>

*The treatment of personal data is authorized, in compliance with the Italian Law (D.L. 196/2003).*

Roma, 20 February 2024

Signed,



FABIO PAGLIERI